GOOD YEAR Sustainable Reality Survey

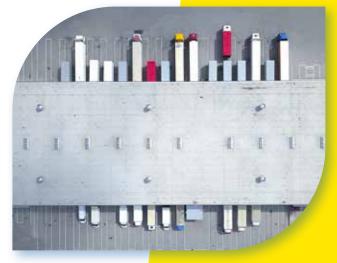


INTRODUCTION WHERE SUSTAINABILITY MEETS REALITY

With Europe aiming to become completely carbon-neutral by 2050, the industry is working hard at moving towards conducting business in a more environmentally-conscious way. But there is no denying that marrying sustainability and reality can be challenging. To understand what the industry is **actually** doing, we launched our Sustainable Reality Survey in 2021.

Now, a year later, the second iteration of that survey was meant to track the evolution in behaviours. How have perceptions shifted? And more importantly, did **behaviours** change? With the results of the 2022 survey processed and analysed, that's exactly the question we are now able to answer.

For example, looking at the general results across Europe, there is a very clear evolution in how people perceive sustainability.



While sustainability remains important as a corporate value, more and more fleets are seeing sustainable measures as an opportunity to reduce operation costs, going from 32% in 2021 to 41% of fleets in 2022.

Another key insight is the importance of fleet size when it comes to the implementation of sustainability measures. 24% of smaller fleets (<50 trucks) have sustainability measures in place, indicating that for these fleets, sustainability is a more recent point of interest. However, for larger fleets (> 500 trucks), sustainability has been on the agenda for quite a bit longer: 74% of these fleets already have well-established and defined sustainability measures in place.

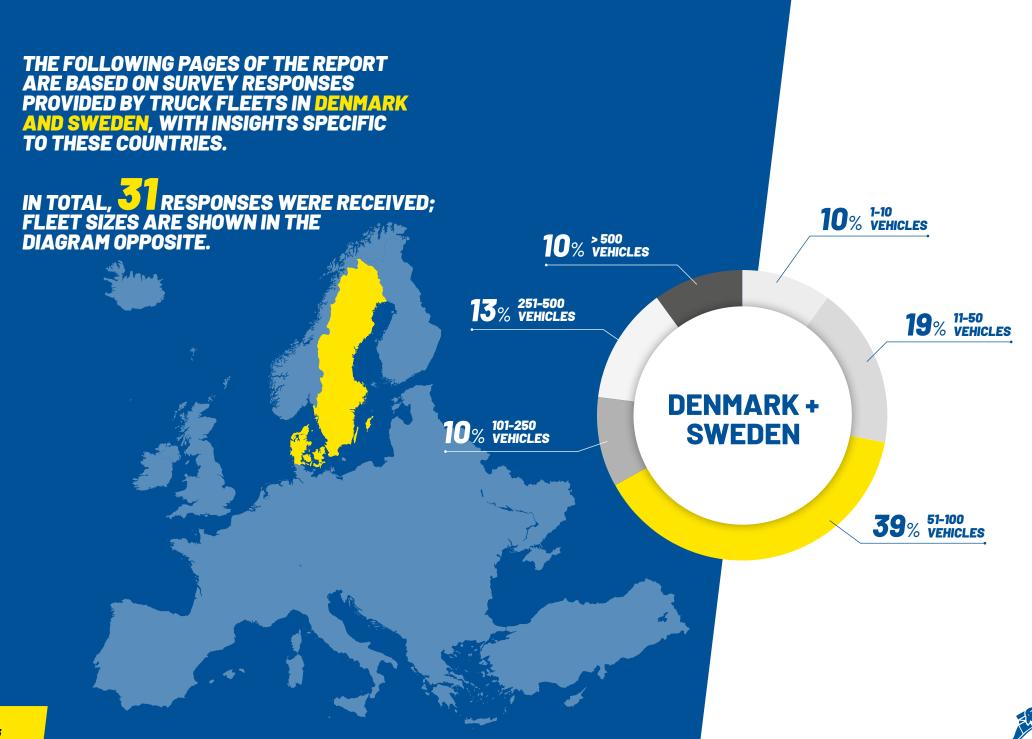
In other words: the larger the fleet, the more attention is paid to sustainability, but we also see that smaller fleets are becoming more involved.

These are only a handful of insights gleaned from the 2022 sustainable reality survey. In 2022, a total of 1431 companies from 33 countries took part in the survey, giving us fascinating insight into this high-profile issue. Goodyear has also been working in partnership with non-profit organisation TreeNation, which has planted a tree for each survey response received.

This report summarises the survey's key findings, gives access to the detailed numbers behind each question asked, and examines how these have evolved from last year. As we all work together to encourage and promote sustainable operations, we hope these are insights you will find both revealing and encouraging.

Sustainably yours
Goodyear

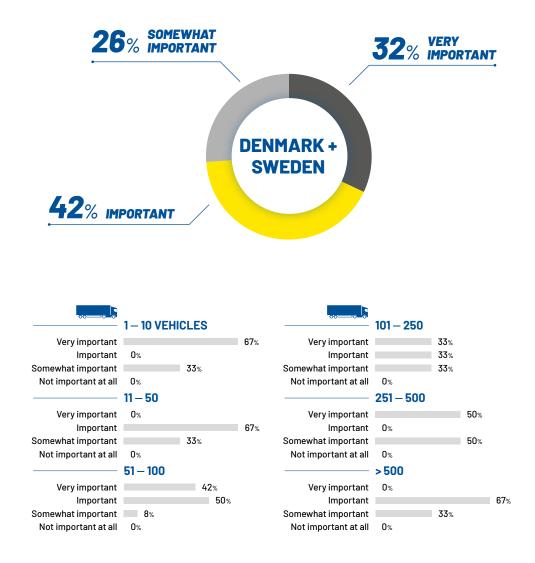




HOW IMPORTANT IS ENVIRONMENTAL SUSTAINABILITY FOR YOUR COMPANY?

74% of fleets recognize sustainability as highly important or important.





WHY DOES YOUR COMPANY CARE ABOUT THE ENVIRONMENTAL SUSTAINABILITY OF YOUR OPERATIONS?

52% of fleets consider sustainability a value driver for their corporate image.

Sustainability is first and foremost a value driver, regardless the size of the fleet.





WHICH SOLUTIONS IS YOUR COMPANY ALREADY USING TO IMPROVE THE ENVIRONMENTAL SUSTAINABILITY OF YOUR FLEET OPERATIONS?

> In order to hit their target 71% of fleets are fitting fuel efficient tyres and 65% are renewing their vehicles. The adoptation of telematic solutions and training of drivers is also important.







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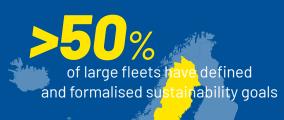


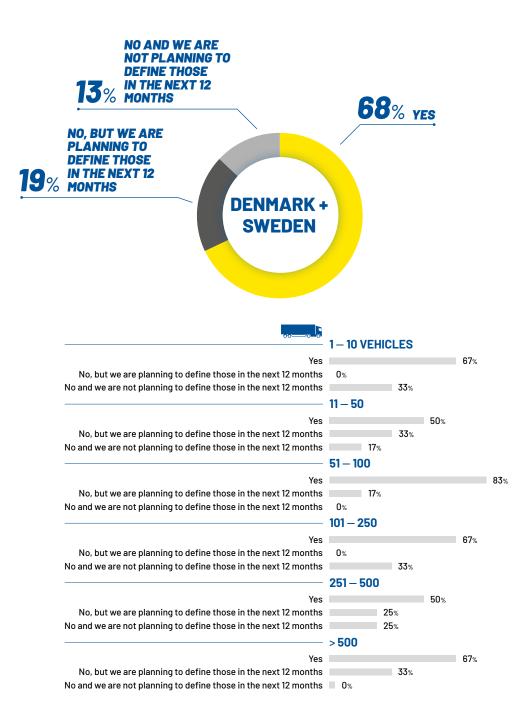
Alternative drive trains 0% 0% 58% 33% 0% 67% (i.e. electric, hybrid, LNG) Deploying higher capacity vehicles/duo trailers 33% 33% 25% 67% 25% 33% Retread 0% 0% 33% 33% 25% 67% tyres **Telematic solutions** to monitor and reduce 33% 67% 33% 25% 100% 33% fuel consumption Driver training/setting fuel consumption objectives 67% 50% 58% 100% 25% 67% for drivers (eco driving) **Fuel-efficient** 100% 83% 67% 33% 75% 67% tyres Renewal of the 33% 50% 67% 67% 75% 100% vehicle park 1-10 11 – 50 51 - 100 101 - 250 251-500 > 500 VEHICLES



HAS YOUR COMPANY DEFINED AND FORMALISED SUSTAINABILITY OBJECTIVES AND MEASUREMENTS (EG CO₂ REDUCTION, WASTE MATERIAL REDUCTION)?

> 68% of fleets have defined sustainability goals. Sustainability objectives will be defined and formalized for 87% of fleets within the next 12 months.

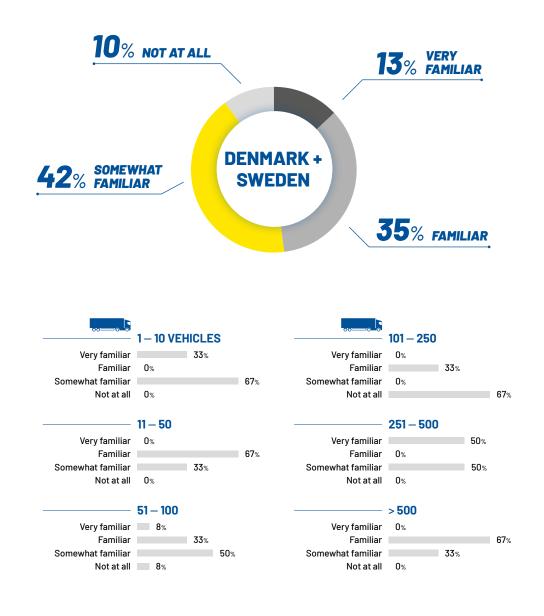




ARE YOU FAMILIAR WITH ALL THE LATEST AND UPCOMING ENVIRONMENTAL LEGISLATION APPLICABLE TO THE TRANSPORTATION INDUSTRY (ENVIRONMENTAL INCENTIVES AND TAXATION SCHEMES, RESTRICTIVE ENVIRONMENTAL REGULATIONS)?

~90% of fleets are informed about upcoming environmental legislation.

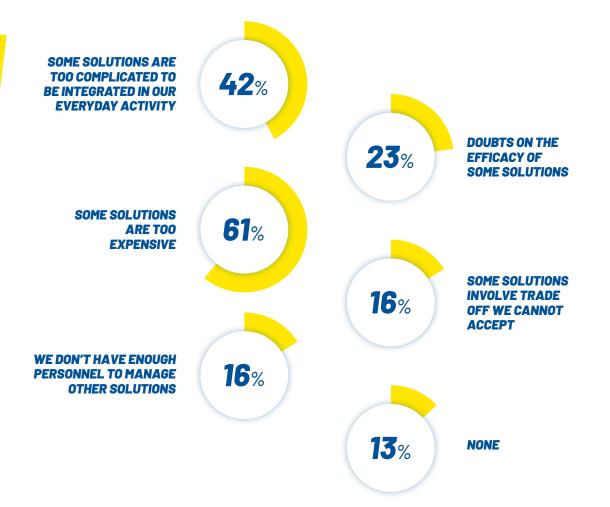




WHAT IS PREVENTING YOUR COMPANY FROM ADOPTING EVEN MORE SUSTAINABLE SOLUTIONS FOR YOUR OPERATIONS?

> More cost effective and straightforward solutions would increase rate of adoption amongst fleets of all sizes.







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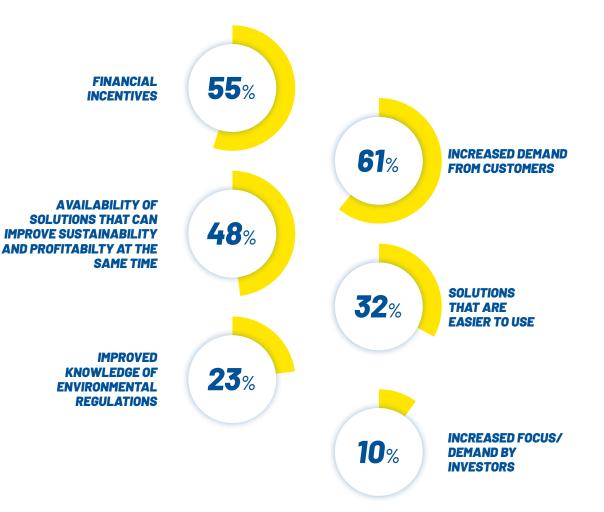




WHICH OF THE FOLLOWING FACTORS COULD ENCOURAGE YOU TO IMPROVE THE SUSTAINABILITY OF YOUR OPERATIONS?

> 61% of fleets consider increased demand from customers for sustainable operations as a driver, and 55% of fleets consider financial incentives as key in order to improve the sustainability of their operations.







WHICH OF THE FOLLOWING FACTORS COULD ENCOURAGE YOU TO IMPROVE THE SUSTAINABILITY OF YOUR OPERATIONS?



Increased focus/ 33% 0% 0% 17% 0% 0% demand by investors Improved knowledge of 33% 50% 33% 0% 0% 0% environmental regulations **Increased demand** 67% 67% 67% 50% 75% 33% from customers Solutions that are 67% 50% 33% 33% 25% 0% easier to use Availability of solutions that can improve sustainability and profitability at the same time 33% 50% 100% 50% 33% 67% Financial 33% 67% 33% 75% 100% 67% incentives 1-10 11 – 50 51 - 100 101 - 250 251-500 > 500 VEHICLES



